

## **Annual Dues Structure**

Dues for membership in the Ability Network of Delaware (A.N.D.) were increased by the A.N.D. Executive Committee at its meeting on October 5, 2018. This was the first increase in dues since 2002, at which time the association's bylaws were updated and a new method for membership dues was established by DelARF's Executive Committee.

The A.N.D. Executive Committee established a new membership dues structure in recognition of the association's increased costs of doing business and the investments that have been made from the association's reserves over previous three years for rebranding, public relations, and lobbying expenses.

In FY 2018, for example, approximately \$40,000 of the association's reserves were spent to help accomplish a 6.6% increase in funding for I/DD services and passage of the McNesby Act, which committed the state of Delaware to fully fund these services based on a rate rebasing study published on January 31, 2019. Additional investments were made from the association's reserves in FY 2019 to develop and publish a clear agenda for behavioral health services.

Tier Member's Delaware Revenue Dues 1 Below \$899,999 \$ 1,500 2 \$ 1,000,000 \$ 3,000 to \$ 2,999,999 3 3,000,000 \$ 8,000 to \$ 5,999,999 \$ 9.000 4 6.000.000 to \$11.999.999 Above \$12,000,000 \$ 10,000

The A.N.D. Dues Structure

A.N.D. offer its members two different options for payment – **either** on an annual basis, to be invoiced in July each year **or** on a quarterly basis, to be invoiced in July, October, January, and April of the State Fiscal Year.

To ensure prompt payment, A.N.D. requests two things:

- 1) For the billing contact information to be kept updated, and
- 2) Payment within 30 days of receipt of the invoice.

According to A.N.D.'s bylaws, failure to pay quarterly membership dues during the quarter for which they are due shall result in loss of membership privileges, as defined in the bylaws, until the current period dues and dues arrears are paid in full. Similar provisions apply to payment of annual dues, which must be paid in the quarter in which they are invoiced.

The Executive Committee reserves the right to impose a reinstatement fee for sufficient cause.